

Thank you to our sponsor and exhibitors who have kindly supported this event. Please make time to visit their stands during the refreshment breaks.

### **Event sponsor:**

### **BDA Indemnity**

020 7535 5858 bda.org/indemnity



#### BDA Indemnity is proud to sponsor the LDC Conference 2022

Our indemnity cover is a unique service designed for dentists and dentistry, offering comprehensive, contractual and bespoke cover for members.

It's designed to be just as flexible as the way you work, where you work, and what you do. We won't penalise you for the types of clinical activity that you do. Enjoy contractual certainty and peace of mind - you deserve support and protection from experienced dentists with legal knowledge; in times of pressure, we're here to help. Our dento-legal experts have a vast amount of experience to assist you with 24/7 cover. They work with our other 27 advisors providing members with support and guidance across dentistry. It's cover for modern dentistry. We cover the treatments that were once exceptional but are now day-to-day.

Choose a provider that knows your profession. Choose BDA Indemnity.

# **Exhibition**

#### **British Dental Association**

020 7935 0875 bda.org



The British Dental Association (BDA) is the professional association and trade union for dentists in the UK.

The BDA's mission is to promote the interests of its members; advance the science, arts and ethics of dentistry; and improve the nation's health. We gain our strength from being a collective and speaking knowledgeably on your behalf.

We know that dentists have one thing in common...we're all different. That's why members can choose from three different packages. Benefits include the twice monthly British Dental Journal, advice sheets, event and product discounts, and unlimited one-to-one advice from our advisory team.

#### **British Dental Guild**

07770 808212 dentalguild@aol.com



The BDG was established over 65 years ago to support and compensate those practitioners who generously give of their time to negotiate with the Department of Health and the NHS. Over the years, it has always ensured that this independent financial resource is available to all those that represent dentists.

We need your generous support now so that we can continue to support those that devote so much time to supporting you! Donations can be made in the following ways:

By cheque made payable to the BDG and sent to Howard Jones, Treasurer, BDG, 16 Holcombe Court, 9-11 Argyle Road, Southport, Merseyside, PR9 9LG. Online to the British Dental Guild (please identify your LDC) – Acc No. 11237526 / Sort Code 16-19-22.

#### **Carestream Dental**

01438 245000 carestreamdental.com



Carestream Dental is committed to transforming dentistry, simplifying technology and changing lives. In this pursuit, we focus on providing the latest in high-quality imaging solutions, incredibly accurate imaging software and the most intuitive practice management software with data intelligence that helps continually refine patient outcomes. We offer these solutions for the full range of dental and oral health professionals.

#### Chase de Vere

07710 091441 chasedeveredental.co.uk Claudine Bell (Business Development Consultant)



Our purpose is to empower dentists to make well informed financial decisions.

We're the only financial advisers accredited by Denplan, Part of Simplyhealth, meaning our expertise is truly specialised to the dental profession. We believe that the only worthwhile advice is independent advice, provided without constraints and with the only obligation being to you, the client. Your aspirations and objectives are unique, and therefore your solution will be bespoke. Visit us at www.chasedeveredental.co.uk

#### **Christie & Co**

020 7227 0700 christie.com



Established in 1935, Christie & Co is the largest specialist firm of business agents in the UK dealing with the valuation and sale of dental practices. Christie & Co offers a full range of professional services to clients buying, selling or raising finance in the dental sector. Dealing across the whole market and all price ranges and practice types, Christie & Co dental specialists have an in-depth market knowledge of the area in which they live and work.

#### **DDU**

0800 085 0614 theddu.com



The DDU is the specialist dental division of the MDU. The MDU is led and staffed by doctors and dentists who have real-life experience of the pressures and challenges you face every day. Their expertise in medico-legal and dento-legal issues, complaints and claims is unparalleled. Since 1885, we have been indemnifying members for incidents arising from their clinical care of patients. We are proud of our heritage, but we are always looking forward, shaping our products and services to meet the changing needs of the profession.'

#### **Dental Elite**

01788 545 900 dentalelite.co.uk



Established for eleven years, with a much larger number of years of collective experience, our specialist dental consultancy is one of the largest across all of its disciplines; Practice Valuations & Sales, Practice Finance and Recruitment. We have notoriety for selling and financing some of the highest valued and biggest practices UK-wide, and work tirelessly to help dentists achieve maximum results. A complimentary, non-obligatory practice valuation/health check is part of our service, as well as a free CQC service. Our recruitment team work closely with practices to fill both locum and permanent vacancies (on a 'no placement, no fee' basis). Offering practical and pragmatic advice, our expert advisors will lead you through some of your biggest life-changing decisions, and you can expect a friendly and efficient service at all times. We pride ourselves on delivering a distinctly different personal service; we are just ordinary people aiming for extraordinary results.

# **Dental Scanning Services**

01993 841111 dentalscanningservices.co.uk



The provision of dental implants in general practice has grown faster than any other area of dentistry in the last few years and with it a very substantial increase in litigation. It is now accepted that the planning of the case is regarded as the most important aspect of the treatment. The obstacle for many dentists is finding a scanner close to their practice and this is where Dental Scanning Services can help. We can arrange to scan your patients on a confirmed date and provide the scans you need to plan your case at either your practice, or a location that is convenient and close to your practice.

## **Design Specific**

01273 813 904 designspecific.co.uk



Design Specific was originally formed back in 1999 after an experienced team working in the Mechanical Engineering Department of the University of Brighton received a request to design a wheelchair recliner platform for the Royal Neuro-disability Hospital in Putney. This was the start of a journey that allowed us to progressively push the boundaries of what the industry thought was possible and allowed us to take this new ground-breaking idea into commercial production having major influence on clinical treatment of the disabled world-wide

## **Frank Taylor & Associates**

01707 653 260 ft-associates.com Frank Taylor & Associates

Frank Taylor & Associates (part of the FTA Group) offers a range of business services to dental professionals looking to sell, buy or develop a dental practice. Whether it's helping you step onto the practice ownership ladder, secure finance, advice to meet CQC regulations, video marketing, employment/HR legal services, financial planning advice or dealing with your practice sale when the time comes, Frank Taylor & Associates (or an expert from one of the FTA companies), can help you every step of the way along your career journey. As the UK's leading independent dental sales broker, Frank Taylor & Associates has been involved in the sale and valuation of thousands of dental practices nationwide and has a depth of experience that is unrivalled in the UK.

### Lloyd & Whyte

01823 761071 lloydwhyte.com



Lloyd & Whyte provide professional financial planning and insurance advice tailored to dentists. Having been in partnership with the BDA for over 20 years, they have helped countless dentists take care of what matters to them. From reviewing pension plans to understanding legislation, it always helps to have an adviser with expertise in serving your profession. Lloyd & Whyte's market leading practice insurance is one of many products offered to protect your business. Our advisers are experts in arranging cover based on your needs, and our inhouse claims team is dedicated to getting you back on track as quickly as possible. FlexiPlan is a dedicated part of Lloyd & Whyte, providing dental healthcare plans to practices and helping them to kick start a regular inflow of money to their business. Lloyd & Whyte's personable team are experts in this area and have dedicated relationship managers who will provide face to face support and advice to your practice.

#### **MDDUS**

0333 043 4444 mddus.com



The MDDUS is a mutual organisation that has been providing indemnity, advice and guidance on medico-legal matters to members who encounter professional difficulties for 120 years. With a team of highly qualified and experienced professionals, and offices in London and Glasgow, the MDDUS prides itself on providing members with a quality, personalised service at competitive rates. An additional benefit of membership is free HR and employment law advice for members who have employment responsibilities. Please visit our stand or www.mddus.com for more information

### MediEstates

01332 609 318 mediestates.co.uk



MediEstates is a family run business that has grown and developed alongside the dental industry and is now acknowledged as the largest specialist broker of Dental Practices in the UK. Our signature approach, personable yet highly driven, has seen us set the benchmark service standards within the sector. Selling your practice can be a difficult time, our expert advice is there to ease the process and inform you at every stage. Alongside our sister companies of MediCruit and MediFinancial we form the UK's largest dental consultancy company and have the know-how to make your sale as effortless as we can.

#### **NSK**

01438 310670 uk.nsk-dental.com



NSK's mission is to exceed expectations across its entire product range, which includes turbines, contra-angles, surgical, endodontic, oral care and decontamination equipment. Providing dental professionals with a comprehensive range of products featuring exceptional design and high performance at amazingly affordable prices.

#### **Practice Plan**

01691 684165 practiceplan.co.uk



Part of the WESLEYAN Group

Practice Plan is the UK's leading provider of practice-branded patient membership plans. We are dedicated to building lasting partnerships with our members, supporting them to become more profitable and sustainable businesses. We partner with over 1,800 dental practices across the UK and have expertly supported many of those to gain more independence from the NHS or change plan provider. We have a wealth of experience supporting practices to make the change from NHS to private. So, we can ensure a seamless transition and a smooth implementation of your own practice-branded plan. Practices that have changed plan provider to us have found they have more control over their business and brand, and more personalised support including business advice, events, marketing and training. To find out more about how we can support you, why not get in touch. We'd love to hear from you and discuss how we can help your practice now and in the future.

# Wesleyan

0800 092 1990 wesleyan.co.uk



At Wesleyan Financial Services, we understand the nuances of financial planning for those in the dental profession. We have a long-standing heritage of offering financial services and advice for dental professionals through our Specialist Financial Advisers from Wesleyan Financial Services. They can offer tailored financial advice for your career and lifestyle, helping you form a plan to make the most of your money. We offer one-off advice and ongoing support from graduating dental school through to retirement. We can help you find a mortgage to step on the property ladder, build your funds to open a practice, protect your income if you are unable to work and more. Even when you're ready to pack away your tools, we're here to help you plan for your retirement and make the most of the NHS Pension Scheme – from helping you understand your benefits to investing your payout.