

Thank you to all our sponsor and exhibitors who have kindly supported this event. Please make time to visit their stands during the refreshment breaks.

# **Exhibition**

#### **Dental Build Ltd**

dentalbuild.co.uk



Whether our customers are refurbishing one surgery or building a new practice, they will receive the same conscientious approach from start to finish we are always ready to go the extra mile to ensure the job is done properly and the customer is completely satisfied. We can provide a comprehensive refurbishment package, which includes building works, surgery design, decontamination design, flooring services, suspended ceilings, dental equipment, digital imaging equipment, decontamination equipment and after sales support utilising our close working relationships with specialist dental companies in every area. Because we have such a close relationship with our customers, we know what really matters — cost, efficiency, reliability, trust, honesty, communication, friendliness, simplicity and experience — and we are proud to say that around 80% of our work is repeat business.

Our aim is to satisfy your needs by providing quality building works supported by the highest level of customer service at genuinely competitive prices.

## **Azets Holdings Limited**

azets.co.uk



The Azets brand, though relatively new in the accountancy world, has a dental team who have been working with members of the dental profession, from foundation stage to buying practices and beyond, for over 30 years. The team, based in Oxfordshire, with a client base across the U, and offices close to most locations has a longheld record of advising the dental sector, both NHS and private practices, currently acting for over 1,000 dental clients. Partner, Vanessa Pople, is a member of National Association of Specialist Dental Accountants & Lawyers (NASDAL) and Association of Specialist Providers to Dentists (ASPD).

## **British Dental Association**

bda.org



The British Dental Association (BDA) is the professional association and trade union for dentists in the UK.

The BDA's mission is to promote the interests of its members; advance the science, arts and ethics of dentistry; and improve the nation's health. We gain our strength from being a collective and speaking knowledgeably on your behalf. We know that dentists have one thing in common...we're all different. That's why members can choose from three different packages. Benefits include the twice monthly British Dental Journal, advice sheets, event and product discounts, and unlimited one-to-one advice from our advisory team.

# **British Fluoridation Society**

bfsweb.org



The British Fluoridation Society aims to improve dental health in the UK through the introduction of water fluoridation schemes. We are a not-for-profit limited company and we have a rich history of supporters of water fluoridation. Our founding President was the human rights campaigner the Rt Hon Lord Avebury. Previous Presidents/Vice-Presidents include former Foreign Secretary Robin Cook, and broadcaster, politician and physician Lord Michael Winstanley. We promote improvement of dental health by securing the optimum fluoride content of water supplies (one part per million) in those areas where high levels of tooth decay remain a public health problem. We promote and co-ordinate medical, dental, educational, and administrative efforts to achieve this aim. Our members are active in distribute information about dental health.

### Chase de Vere

chasedeveredental.co.uk



We offer specialist independent financial advice to dental professionals. Our team of financial experts has experience of advising on mortgages, retirement strategies, pensions, investments, financial protection, and estate planning. Our purpose is to empower dentists to make well informed financial decisions. We're the only financial advisers accredited by Denplan, Part of Simplyhealth, meaning our expertise is truly specialised to the dental profession. We believe that the only worthwhile advice is independent advice, provided without constraints and with the only obligation being to you, the client. Your aspirations and objectives are unique, and therefore your solution will be bespoke.

### **Christie & Co**

christie.com



Christie & Co is the largest specialist firm of business agents in the UK dealing with the valuation and sale of dental practices. Christie & Co offers a full range of professional services to clients buying, selling or raising finance in the dental sector. Dealing across the whole market and all price ranges and practice types, Christie & Co dental specialists have an in-depth knowledge of the area in which they live and work. We're regulated by the RICS (Royal Institution of Chartered Surveyors), so our clients can proceed with confidence that our advice is both accurate and trustworthy.

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#### DDU

theddu.com



Led and staffed by dentists with real life experience of the pressure you face. Our expert team of dentists, lawyers and claims handlers are on hand to provide support when you need it. Part of the world's first defence organisation, we are proud of our heritage yet always looking forward and shaping our products and services to meet the changing needs of the profession.

0800 085 0614 (Monday to Friday, 8am to 6pm) | membership@theddu.com

### **Dentaid**

dentaid.org



Dentaid The Dental Charity provides outreach dental care for people experiencing homelessness, abuse, poverty and harm. Volunteer dental professionals provide life-changing dental treatment on eight charity dental units, helping to break down the physical, practical and emotional barriers that our patients face when accessing care. Dentaid works across the UK and is growing fast as it faces huge demand for its charity dental services with more than 900 UK clinics taking place this year.

## **Dentsply Sirona**

dentsplysirona.com



At Dentsply Sirona, we are focused on empowering dental professionals to provide better, safer, faster dental care. We lead the way in digital dentistry and provide comprehensive digital workflows so you can treat cases in less time, treat more complex cases with confidence and improve the predictability of treatment. When you visit us at a dental event or online at www.dentsplysirona.com you can discover the new digital universe of solutions including DS Core™; our cloud based file storage and sharing solution, 3D printing with Primeprint™ and portable intraoral scanning with Primescan Connect™. With innovative solutions to support the whole range of dental workflows including Implantology featuring DS Primetaper EV™ and Atlantis®, Orthodontics and SureSmile® Clear Aligners and Endodontics with ProTaper Ultimate™ and TruNatomy™, Dentsply Sirona is your trusted partner to ensure the continuous evolution and growth of your practice.

#### **Dental Elite**

dentalelite.co.uk



Established for fourteen years, with a much larger number of years of collective experience, our specialist dental consultancy is one of the largest across all of its disciplines: Practice Valuations & Sales, Practice Finance and Recruitment. With practice valuations ever-increasing, we have the notoriety of selling and financing some of the highest-valued and biggest practices UK-wide, and we work tirelessly to help dentists achieve maximum results. A complimentary, non-obligatory practice valuation or health check is all part of our service, as well as a free CQC service, guiding you through the CQC maze from start to finish.

Our recruitment team work closely with practices to fill both locum and permanent vacancies (on a 'no placement, no fee' basis), and are dedicated to matching dental professionals with their perfect job. Offering practical and pragmatic advice, our expert advisors will lead you through what may be some of your biggest life-changing decisions, and you can expect a friendly and efficient service at all times. We pride ourselves on delivering distinctly different personal services; we are just ordinary people aiming for extraordinary results. Contact us today to see why dental practice owners and dental professionals all over the UK choose Dental Elite over any other.

## **Design Specific**

designspecific.co.uk



Design Specific was originally formed back in 1999 after an experienced team working in the Mechanical Engineering Department of the University of Brighton received a request to design a wheelchair recliner platform for the Royal Neuro-disability Hospital in Putney. This was the start of a journey that allowed us to progressively push the boundaries of what the industry thought was possible and allowed us to take this new ground-breaking idea into commercial production having major influence on clinical treatment of the disabled world-wide.

## **Frank Taylor Associates**

ft-associates.com

Frank Taylor & Associates

As the UK's leading independent provider of business services to the dental profession, FTA has helped thousands of dental professionals just like you. Whether you need advice on buying, selling, arranging finance, house mortgages, investments, insurance, social media management or video marketing, FTA can help you every step of the way along your dental career journey. Over the years we have assembled a team of handpicked business experts who specialise in the dental market and as a result, we offer a level of experience within the dental sector that no other company can match. Please get in touch any time on 0330 088 1156.

## **Henry Schein Dental**

henryschein.co.uk



Henry Schein Dental is an innovative dental specialist & laboratory supplier that has been in the business for 86 years. Ordering your premium laboratory & dental supplies online is quick and easy, with over 50,000 dental products all over the UK, including merchandise, equipment, surgical, laboratory equipment, orthodontics and oral hygiene. Order online today for free next day delivery. With our team of knowledgeable experts, you can rely on us to help take care of your business so that you can focus on the delivery of superior patient care. We can help a dentistry professional on every step of their dental journey from starting their career as a dental student through to selling their dental practice or laboratory. Henry Schein offers solutions with various brands across the journey: Software of Excellence offers practice management dental software and marketing solutions to dentists and dental professionals with their EXACT software; MediHoldings offer recruitment and valuation services for your dental practice/laboratory; Henry Schein also offer a variety of Educational courses to keep you abreast of the latest developments in digital dentistry and CPD, Business Solutions to help you increase profitability and ConnectDental digital solutions to help you integrate dental technology seamlessly into your practice or laboratory.

## **Humphrey & Co**

humph.co.uk



Specialist Dental Accountants for over 25 years. For almost a century Humphrey & Co has been dedicated to successfully supporting clients by providing expert advice whist taking care of their financial needs. Within our general practice we have a specialist dental team who look after all types of dental clients across the country. We assist clients with general accounting and tax compliance, tax planning, practice sales and purchases, incorporation, financial due diligence, payroll (including autoenrolment) and other adhoc and tax advice. As members of NASDAL and ASPD we are well established within the dental community. We have good connections with other dental specialists such as solicitors, IFAs and the healthcare teams within the largest banks which help us assist our clients with the majority of their needs in the best possible way.

### **Kerr Dental**

kerrdental.com



#### **Quality Products Offering Simple Solutions**

Kerr designs and manufactures products for all aspects of modern dentistry. Our knowledgeable product specialists provide technical training and support; this strengthens our position as a world market leader. Kerr Dental is an operating company of Envista Holdings Corporation. Envista is a global family of more than 30 trusted dental brands. Kerr is committed to advancing aesthetic dentistry through education and sustainable solutions in consultation with wet-gloved clinicians. This partnership approach is the inspiration behind decades of standard-setting products that make up Kerr's rich portfolio. For further details, please call 01733 892292, email kerruk@kerrdental.com or visit www.kerrdental.co.uk.

### Kiroku

trykiroku.com



Kiroku creates technologies that automate the least rewarding parts of clinical work. We free up time spent on administrative tasks so that the dental professional's expertise can shine, they can focus on patients and enjoy a better work-life balance while remaining protected by their notes. We combine digital note-taking, document creation and intelligent machine-learning systems to improve record-keeping. With a quarter of a dentist's day spent on documentation, Kiroku is 60% faster than using static templates and we offer one-click document creation and digital consent collection too. To date, over 4 million appointments have been completed by dentists within Kiroku.

# **Lily Head**

dentalpracticesales.co.uk



We hope everyone at the LDC Annual Conference gets the very most they can from this well run event. Abi Greenhough (MD) and Tom Orchard (Head of Practice Sales) are representing our business. Take a few minutes to find out if we are they type of people dentists could trust with their practice sale, purchase, finance or refinance requirements. Our team achieves amazing outcomes for UK dentists. We offer support, involvement and a forensic attention to detail. Come and get to know us. Lily Head Finance works with prospective purchasers and existing operators to get the best finance and re finance deals.

# Lloyd & Whyte

lloydwhyte.com



Lloyd & Whyte provide professional financial planning and insurance advice tailored to dentists. Having been in partnership with the BDA for over 20 years, they have helped countless dentists take care of what matters to them. From reviewing pension plans to understanding legislation, it always helps to have an adviser with expertise in serving your profession. Lloyd & Whyte's market leading practice insurance is one of many products offered to protect your business. Our advisers are experts in arranging cover based on your needs, and our in-house claims team is dedicated to getting you back on track as quickly as possible. FlexiPlan is a dedicated part of Lloyd & Whyte, providing dental healthcare plans to practices and helping them to kick start a regular inflow of money to their business. Lloyd & Whyte's personable team are experts in this area and have dedicated relationship managers who will provide face to face support and advice to your practice.

### **MDDUS**

mddus.com



The MDDUS is a mutual organisation that has been providing indemnity, advice and guidance on dento-legal matters to members who encounter professional difficulties for over 120 years. With a team of highly qualified and experienced professionals, and offices in London and Glasgow, the MDDUS prides itself on providing members with a quality, personalised service at competitive rates. An additional benefit of membership is free HR and employment law advice for members who have employment responsibilities. Please visit our stand or www.mddus.com for more information.

## **Montgomery Charles**

montgomerycharles.co.uk



Montgomery Charles was founded in 1996 and specialises in providing independent, unbiased financial advice. Our goal is to help our clients achieve their lifelong dreams and ambitions through meticulous, holistic financial planning – as our motto puts it, to ensure people 'get more life out of life'. We believe that money should always be doing good things, whether that's for our clients, their families or for society. Our clients include business owners and affluent individuals, but we have a particular specialism in dentistry – and through almost 30 years' experience supporting principal dentists, we understand the complex landscape behind the NHS Dental Contract and NHS Pension better than anyone.

## nu media group

numediagroup.co.uk/dentistry



If you are a dentist looking to improve your online presence, nu media group can help. We are a digital marketing agency specialising in helping dentists attract more patients through effective online marketing strategies. Our team of experts can help you create a user-friendly and visually appealing website and develop an online marketing strategy to help you reach your target audience. Chat to us today to learn more about how we can help with website design, social media marketing, videography and photography as well as practice and waiting room interactions. Start to grow gour dental practice!

### **Oralieve**

oralieve-direct.co.uk



Oralieve, a UK based company, provide a range of dry mouth products to help relieve the symptoms of dry mouth. The condition can affect as many as 1 in 4 people in the UK and have an impact on the ability to speak, swallow and eat. The unique combination of bioactive ingredients and enzymes in Oralieve supplement the natural saliva providing effective relief. Formulated with gentle flavours, no alcohol and no SLS, Oralieve products help maintain oral health and improve comfort for those who are suffering with dry mouth.

## **Orascoptic**

orascoptic.com/en-uk



As an industry leader, Orascoptic is constantly pushing the limits to provide clinicians with the latest products that achieve superior visualization through enhanced ergonomics, improved magnification and illumination.

#### **Practice Plan**

practiceplan.co.uk



Part of the WESLEYAN Group

Practice Plan is the UK's leading provider of practice-branded dental membership plans to help you introduce private dentistry into your practice or switch providers. We're dedicated to building lasting partnerships with our members, supporting them to become more profitable and sustainable businesses. We partner with 2,000+ dental practices across the UK and have expertly supported many of those to gain independence from the NHS or change plan provider. We have a wealth of experience supporting practices to make the change from NHS to private, ensuring a seamless transition and smooth implementation of your own practice-branded plan. Practices changing plan provider to us have found they gain more control over their business and brand, and more personalised support including advice, events, marketing and training.

T: 01691 684165 | E: info@practiceplan.co.uk | practiceplan.co.uk | Facebook: facebook.com/practiceplanuk

### **PureVu**

purevu.co.uk



At PureVu, we design and manufacture premium dental headlights and loupes using revolutionary technology here in the UK. Innovation is at the heart of our brand, leading us to develop headlights and loupes that deliver brightness, comfort, and adaptability through integrated design.

# **Wesleyan Financial Services**

wesleyan.co.uk



At Wesleyan Financial Services, we understand the nuances of financial planning for those in the dental profession. We have a long-standing heritage of offering financial services and advice for dental professionals through our Specialist Financial Advisers from Wesleyan Financial Services. They can offer tailored financial advice for your career and lifestyle, helping you form a plan to make the most of your money. We offer one-off advice and ongoing support from graduating dental school through to retirement. We can help you find a mortgage to step on the property ladder, build your funds to open a practice, protect your income if you are unable to work and more. Even when you're ready to pack away your tools, we're here to help you plan for your retirement and make the most of the NHS Pension Scheme – from helping you understand your benefits to investing your payout.